



Fact Sheet

Financial Strength

- Strong capital position with regulatory total capital of 16.57% versus a regulatory requirement of 10%.
- Highly liquid, where the current percentage of the balance sheet's cash and short-term securities is 23%.
- Manulife Bank is 100% owned by Manulife Financial** and is fully integrated into Manulife Financial's wealth management business.

High Quality Assets

- \$16.2 billion in high-quality assets, primarily Canadian residential mortgages.
- The majority of residential mortgages are CMHC insured.
- No investments in U.S. banks, insurance or brokerage firms.
- No exposure to the sub-prime mortgage market.
- Impaired loans as a percentage of lending assets are just 0.05% (well below the average of 1.12% for Canadian domestic banks – Source: OSFI).

Strong Credit Ratings

- Strong independent ratings by both Standard & Poor's and DBRS (see chart to the right).

Highly Profitable

- Net income: \$77 million in 2008.
- Return on equity: 27.4% in 2008.
- Most recent financial statement is available on the OSFI website at www.osfi-bsif.gc.ca.

Corporate Structure

- Manulife Bank is a Schedule I federally chartered bank and a wholly-owned subsidiary of The Manufacturers Life Insurance Company.
- The Bank is federally supervised by the Office of the Superintendent of Financial Institutions (OSFI).

**About Manulife Financial

- Manulife Financial is a leading Canadian based financial services group serving millions of customers in 19 countries and territories worldwide
- For more information on Manulife Financial review the current [financial strength fact sheet](#).

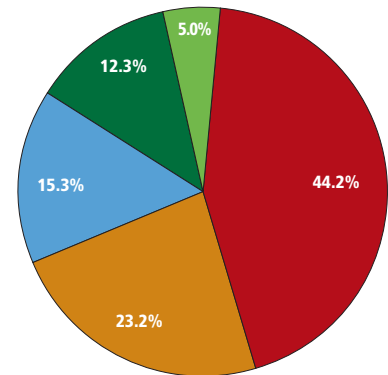
Standard & Poor's:

| | |
|-------------------|---------|
| Short-term rating | A-1+* |
| Long-term rating | AA (-)* |

DBRS:

| | |
|-------------------|-------------|
| Short-term rating | R-1 middle* |
| Long-term rating | AA (low)* |

Manulife Bank Asset Breakdown



- Insured Canadian residential mortgages
- Cash and short-term securities
- Investment loans (secured)
- Conventional Canadian residential mortgages (no sub-prime)
- Term investments and Other

*Standard & Poor's has assigned Manulife Bank the ratings of AA-stable (long term) and A-1+ (short term). A long-term issuer credit rating of AA indicates a "very strong capacity to meet its financial commitments. AA is the second-highest rating out of 10. A short-term issuer credit rating of A-1+ denotes "a strong capacity to meet its financial commitments." A-1+ is Standard & Poor's highest short term rating category. Dominion Bond Rating Service has assigned Manulife Bank's long-term deposits a rating of AA (low) and its short-term deposits a rating of R-1 (middle). Long-term debt rated AA is "of superior credit quality and protection of interest and principal is considered high." AA is the second-highest rating out of eight. Short-term debt rated R-1 (middle) is of "superior credit quality and typically exemplifies above-average strength in key areas of consideration for the timely repayment of short-term liabilities." The rating R-1 is the third highest rating out of 10.

Manulife Bank of Canada is a member of the Canada Deposit Insurance Corporation (CDIC).

All data unless otherwise specified is at September 30, 2009.

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